



Moore Packaging Corporation is the largest independent non-integrated corrugated manufacturer in Ontario focused on providing quality corrugated products, point of purchase displays, folding cartons, wood pallets and crates. We are currently seeking a highly motivated, goal oriented, and innovative **Sales Account Manager** to become a part of our rapidly growing team.

We offer a **competitive compensation plan** including base salary, commission, and an excellent health and dental plan. We also provide various other extras including a cell phone, gas card, and vehicle allowance.

Reporting to the Director of Sales, you will be responsible for growing sales to achieve targets. You will be expected to maintain and grow existing accounts, as well as prospecting new accounts. The focus will be on prospecting new business.

Responsibilities:

- Sell Moore products and services
- Develop and build relationships with various stakeholders
- Maintain, grow and service new and existing accounts while ensuring profitability
- Communicating and providing detailed information to internal and external partners

Requirements:

- Post-Secondary education or equivalent experience in related field
- 1 or more years of business-to-business outside sales experience
- Comfortable speaking with customers on a tactical and strategic level
- Self-managed, organized, and flexible
- Proficient in Microsoft Office
- A valid driver's license and reliable transportation

Please reply with resume and cover letter to:

Moore Packaging Corporation
Email: hrd@moorepackaging.com

Moore would like to thank all candidates for their interest in this opportunity. Due to the volume of resumes we receive, we are only able to respond directly to those candidates being selected for an interview.

Accommodations for job applicants with disabilities will be provided upon request during the recruitment, assessment, selection and placement process.